MINIMUM DISCLOSURE DOCUMENT

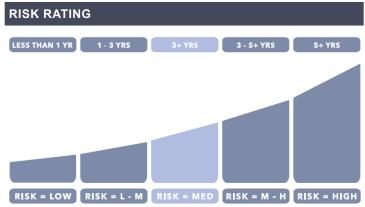


RCIS STABLE EQUITY RETAIL HEDGE FUND

30 September 2024

GENERAL INFORMATION Investment Manager Abax Investments Proprietary Limited RealFin Collective Investment Schemes (RF) **Management Company** Proprietary Limited ("RCIS") Inception Date 01 February 2015 01 October 2016 **CIS Establishment Date Fund Class** Class D1 JSE Code RCSD1 **ISIN Number** ZAE000262325 **Fund AUM** R155.358 Million **NAV Price** 179.4872 (CPU) 43 304 804.39 Fee Class Units **Fund Category** CIS Retail Hedge Fund Structure Registered SA CIS in Hedge Funds **Risk Profile** Medium South African Short Term Fixed Interest Rate -Benchmark Call Deposit Index (STEFOCAD) on a rolling 12 month basis Minimum lump sum R 100.000.00 R 20,000.00 **Additional lump sum Subscriptions** Each business day Each business day Redemptions **Portfolio Currency** Portfolio Valuation Each business day 12h00 on each business day **Transaction Cut-Off Time** Initital Fee **Annual Management Fee** 1.00% (ex VAT) Annual Performance Fee 20.00% (ex VAT) Total Expense Ratio (TER)* Transaction Cost (TC) 0.82% Total Investment Charge (TIC)* 4.28% **Income Distribution** First day of March of each year Value Distributed 4.1045 cents (1 March 2024) Administrator Apex Fund Services (Ptv) Ltd Prime Broker FirstRand Bank Limited **Trustee** (acting through its RMB Trustee Services Division) Auditor PricewaterhouseCoopers

- * TER, TC and TIC as at 30/06/2024
- * Pricing is available daily via Finswitch



- These portfolios generally hold more equity exposure than low risk portfolios but less than high risk portfolios.
- In turn the expected volatility is higher than low risk portfolios, but less than high risk
- The probability of losses are higher than that of the low risk portfolios, but less than the high risk portfolios.
- Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

INVESTMENT OBJECTIVE

RCIS Stable Equity Retail Hedge Fund is a low volatility Long/Short South African Equity Fund. The Portfolio may invest in the participatory interests of hedge fund portfolio's in any retail investor collective investment scheme ("Underlying Funds"); and in any other securities (including, without limitation, derivative instruments), financial products and assets, subject to the requirements of the Act read with the Hedge Fund Requirements. The portfolio is permitted to invest in offshore investments. The Manager may create leverage in the Portfolio by borrowing funds, using short positions or engaging in derivative transactions.

INVESTMENT STRATEGY AND MANDATE

The aim of the Portfolio is to achieve consistently superior risk adjusted returns, through exploiting equity based opportunities in South Africa markets. Further the Portfolio aims to exhibit low correlation between its investment performance and that of the market. Whilst it is envisaged that the Underlying Funds will be predominately established and domiciled in South Africa, the Portfolio may, from time to time, subject to applicable exchange control regulations, invest in funds established and domiciled outside of South Africa, where in the opinion of the Investment Manager such funds will ultimately enhance the absolute return of the portfolio.

The manager may create leverage in the Portfolio by borrowing funds, using short positions or engaging in derivative transactions.

INVESTMENT RESTRICTIONS AND LIMITS

The Value At Risk approach will be used to calculate total exposure at a 99% confidence level and potential loss over the following month will not exceed 20% of the Portfolio's net asset value

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CONTA	$C \perp I M$	ECDM	итіскі
CONTA			AHON

MANAGEMENT COMPAN	Υ	INVESTMENT MANAGER		
RealFin Collective Invest	tment Schemes (RF) Proprietary Limited	Abax Investments Proprietary Limited		
Registration Number	2013/170284/0	Registration Number	2000/008606/07	
Physical Address	347 Main Road, Kenilworth	Physical Address	2 nd Floor, Colinton House, The Oval, 1 Oakdale Road, Newlands	
Filysical Address	Cape Town, 794	Postal Address	Postnet Suite 255,	
Telephone Number	+27 21 701 377		Private Bag X1005, Claremont, 7735	
		Telephone Number	+27 21 670 8960	
Email Address	clientservices@realfin.co.za	Email Address	marius@abax.co.za	
Website	www.realfin.co.za	Website	www.abax.co.za	
		FSP Number	856	

TRUSTEE			
FirstRand Bank Limited (RMB Trustee Services)			
Physical Address	3 Merchant Place, Ground Floor, Cnr Fredman & Gwen Streets, Johannesburg, 2001		
Telephone Number	+27 87 577 8730		
Email Address	trusteeservices@rmb.co.za		
Website	www.rmb.co.za		

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INVESTMENT COMMENTARY

Market Commentary

Stocks continued to rally in the third quarter of 2024. MSCI World markets returned +6.5% in US, with MSCI Emerging Markets outperforming (+8.9%), lifted by a sharp rise from Chinese equities.

Monetary and fiscal measures ,announced by China in the last week of September, had a galvanizing effect on financial and commodity markets. The PBoC unveiled its largest stimulus measures since the Covid pandemic to help the ailing property market and lift economic growth. This was shortly followed by China's top leaders pledging fiscal support at the Politburo meeting held in September – the timing, a rare move for authorities, demonstrates an increased sense of urgency for China's policymakers. We believe that China's growth problems in recent years are primarily self-inflicted; thus, these decisive measures are expected to improve economic performance and the financial market outlook.

In September, the US central bank finally commenced cutting interest rates, with a larger than expected -50 basis points cut. Looking ahead, we see ongoing cuts by the Fed, the ECB, and other developed and emerging market central banks; however, there is still uncertainty regarding the timing and magnitude of these. The SA Reserve Bank also finally delivered a repo rate cut given the improved outlook for domestic inflation.

Sentiment around South Africa has improved since the GNU was formed. This, together with improving domestic growth prospects has provided strong support to our equity market with the JSE All Share Index (ALSI) appreciating >15% since the elections. The optimism is further evidenced by improving business confidence (rising to a 2-year high in Q3 – off a very low base it's important to add) as well as a strengthening currency (the rand is one of the biggest gainers against the US dollar year- to-date). The imminent Medium-Term Budget Policy Statement may add further support to sentiment by providing detail about policy reforms, particularly those related to infrastructure as well as possible solutions to state enterprise debt – notably at Transnet and Eskom.

Whilst global equity markets will be buoyed with central banks' shifting policy to a more supportive stance, we do face a period of uncertainty over the next several months. The conflict in the Middle East has widened with possible implications for shipping (supply chains) as well as oil prices (inflation). In contrast to previous periods of conflict in the Middle East, diplomacy has failed to bring about any compromise. In addition, the outcome of the US election (in November) remains a key event with domestic and foreign policy implications (notably for China).

Encouragingly, South Africa remains a bright spot. With new and more private sector friendly policies, no load shedding, moderating inflation and monetary relief, the business environment has improved meaningfully. The combination is expected to improve earnings growth, cashflows, as well as dividends for domestic businesses and in turn should translate into attractive returns for shareholders.

Portfolio Commentary

In the third quarter of 2024, the JSE ALSI returned a strong +9.6%. The strength was driven by SA Financials (+14.3% for Q3) and SA Industrials (+11.6%), with Resources (-1.5%) lagging. Positively, MSCI South Africa (+22.1% in US), is among the best performing equity markets globally year-to-date. The SA rand appreciated by another +6% in Q3, to be up +6.1% against the US dollar year-to-date. In comparison, the Fund returned +4.94% for the quarter, performing steadily as South African domestic shares were buoyed by the positive election outcome. Year to date, the Fund (+14.47%) has shown strong performance.

The top contributors to the fund's relative performance in Q3 were our select mid cap picks notably Premier (+47%) and Pepkor (+29%), as well the Naspers/Prosus combination (+17%) which benefitted from the surge in Chinese equities during the latter part of the quarter.

The top detractors over the quarter were short positions in Mr Price, Tiger Brands and Nedbank, but these should all be viewed in the context of the Fund's long positions in other counters in their respective sectors.

Current Positioning and Outlook

In our Q2 2024 commentary, we expressed a positive outlook for the local market for the balance of 2024. Given the subsequent performance of the local market during Q3 and notably in the Financial and Industrial sectors, many investors are likely to be asking themselves if they should be taking some profit on their domestic portfolios.

In the short-term this makes good logical sense and especially in the context of where in South Africa we have had false starts before – recall the Ramaphoria period and subsequent disappointment of late 2018, early 2019.

In addition we fully acknowledge that many of the structural problems that have caused the SA economy to stagnate continue to be present and as a quick reminder we would point to amongst others the following:

- 1. Failing state provision of crucial state infrastructure in a country where private provision remains crowded out power, transport (freight and passenger), municipal services & now also water & sanitation.
- $2. Unsupportive \ centrist \ state \ economic \ policies \ and \ inflexible \ labour \ regulation.$
- 3. High and increasing levels of state indebtedness and rising levels of cost of borrowing.
- 4.A failing public education system and rising unemployment.
- 5.Neglect of fixed investment spending and a rising social welfare burden on stagnant and over exploited tax base.

While all of the above are factually correct, in a 5 month post-GNU South Africa and judging by the following incremental data points we have the view that undeniably the SA economy and business and consumer environment look healthier than at any time since the 2008 GFC – and more importantly despite the price move of the last quarter, domestic equity valuations largely remain attractive.

- 1. We have now had more than 200 days of zero loadshedding, the electricity availability factor continues to improve but 2024 marks the highest capital spend of privately produced electricity infrastructure and which will continue into 2025 and beyond. Transnet has a new management team and a plan with the direct involvement of the private sector to slowly increase freight rail volumes although this is likely to take years and the balance sheet hurdle has not been addressed.
- 2. Operation Vulindlela continues to gather momentum and some failed municipalities have been taken over.
- 3.In the GNU several SACP members and strong anti-private sector opinion holders have been replaced notably Ebrahim Patel, Pravin Gordan and Blade Nzimande. In addition we have observed encouraging progress and more importantly embrace of the private sector's ability to fix problems in some portfolios notably Home Affairs (tourism), Trade and Industry, Transport and Health (NHI now under constructive discussion).
- 4.Interest rates have started to decline and we expect more cuts imminently.
- 5. The 2 pot system has started to be accessed, boosting debt repayment and consumer spending.
- 6.The petrol price is 20% lower than 1 year ago all released into the economy.
- 7.NPA prosecutions are continuing (although glacially slowly), the NPA is receiving greater resource funding and we have a reasonable chance of being rehabilitated from grey-listing status in 2025.
- 8. With the exhaustion of outflows from SA following the Reg 28 foreign investment limit relaxation in 2022 and
- the likely turn in consistent net outflow of foreign investor exposure to SA we feel the tide has "stopped going out!".

In the context of the points above we maintain a positive outlook for the remainder of 2024, whilst acknowledging the higher market valuation and recent re-rating. The Fund is concentrated and offers compelling exposure to an ongoing local economic and consumer recovery with a mix between large cap and mid cap businesses, whilst maintaining short positions in select lower- quality businesses that have structural challenges and/or are overvalued.

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30 September 2024

MONTHLY RETURNS SINCE INCEPTION (NET OF FEES)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD	вм
2024	1.12%	1.32%	0.49%	1.36%	1.36%	3.13%	0.26%	1.08%	3.54%				14.47%	6.14%
2023	2.29%	0.94%	1.20%	1.44%	-0.88%	2.37%	1.33%	1.17%	0.75%	-1.61%	2.14%	1.31%	13.12%	7.78%
2022	-1.68%	2.68%	0.74%	3.35%	0.89%	-0.38%	1.75%	0.37%	-0.02%	-0.44%	2.42%	-0.84%	9.08%	4.90%
2021	2.61%	5.09%	6.10%	-0.08%	1.60%	-2.27%	1.33%	2.00%	1.47%	2.72%	1.90%	2.22%	27.37%	3.53%
2020	-1.15%	-3.74%	-20.86%	6.69%	2.29%	3.84%	0.04%	1.84%	2.58%	-2.64%	5.19%	1.63%	-7.19%	4.52%
2019	1.15%	2.19%	5.00%	0.51%	-3.76%	-0.01%	0.47%	1.35%	4.23%	0.83%	0.18%	3.24%	16.20%	7.08%
2018	0.30%	0.39%	-0.60%	0.97%	-2.19%	0.39%	1.15%	0.74%	0.42%	-1.57%	-1.98%	-0.28%	-2.31%	7.31%
2017	1.11%	0.66%	0.42%	1.02%	-0.08%	-0.12%	-0.18%	1.44%	-0.05%	1.29%	1.74%	1.06%	8.60%	7.48%
2016	0.12%	2.27%	1.36%	1.33%	-0.83%	0.74%	1.72%	1.37%	-0.63%	-0.66%	1.50%	0.63%	9.24%	7.42%
2015		0.28%	0.43%	0.52%	1.93%	-0.17%	2.11%	0.75%	-0.57%	3.31%	0.15%	-0.87%	8.08%	5.90%

^{*} Returns prior to the CIS establishment (October 2016) have been shaded in grey, and refer to the unregulated environment.

^{**} Benchmark was amended from STFIND to STEFOCAD in September 2019

RETURN ANALYSIS	FUND	BENCHMARK
1 Month Return	3.54%	0.67%
3 Month Return	4.94%	2.01%
12 Month Return	16.56%	8.25%
Since Inception (Annualised)	9.62%	6.42%
Since Inception (Cumulative)	143.02%	82.45%
Highest annual return (rolling 12 months - since inception)	41.01%	8.25%
Lowest Annual Return (rolling 12 months - since inception)	-19.38%	3.50%

Annualised Return - The average rate earned by the investment over a year in the period measured.

ASSET ALLOCATION*	%
SA Cash & Cash Collateral	24.50%
SA Equity (Long)	105.16%
SA Equity (Short)	-32.82%
SA Equity Derivatives (Short)	-35.16%

^{*} Net exposure as a percentage of net asset value at month end.

COUNTERPARTY EXPOSURE	%
Firstrand Bank Limited	11.84%
JSE Clear Pty Limited	3.38%

ADDITIONAL RISK DISCLOSURES - AS AT QUARTER ENDED 30 SEPTEMBER 2024

As required in terms of Section 27 of Board Notice 52. Any questions pertaining to the technical nature of the disclosures may be directed to clientservices@realfin.co.za

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RISK METRICS		
Leverage:		The providers of leverage are the fund's prime broker(s) and the JSE through its listed derivatives platform.
VAR (limit 20%):		8.29%
Max VAR for quarter:		8.96%
Assets encumbered as collateral:		100.00%
Re-hypothecated assets:		Re-hypothecation of the fund's assets is prohibited.
Changes in liquidity:		The fund's redemption period remained unchanged.
Stress testing:		Stress testing was conducted to assess the fund's sensitivity to stressed market conditions.

DEFINITIONS & METHODOLOGIES

Collateral - Collateral is the placement of an asset with a counterparty in order to secure an obligation.

Counterparty exposure - Counterparty (credit) exposure represents the potential loss the Fund would experience in the event a counterparty defaults on its obligations.

Leverage - Leverage is a strategy used to increase the Fund's exposure beyond the capital employed.

Re-hypothecated assets - Re-hypothecation is the re-use of collateral by the prime broker.

Stress Testing - To assess the Fund's sensitivity to various market conditions, stress scenarios are created by simulating the impact of historic financial crises, increasing investor repurchase levels and decreasing liquidity of the fund's underlying assets.

VAR - Value at risk (VAR) is a statistical measure of a fund's financial risk over a specific period. VAR is calculated using historical data to determine the maximum potential loss over a month, 99% of the time.

^{**}Actual annual figures are available to the investor on request.

MINIMUM DISCLOSURE DOCUMENT



IMPORTANT INFORMATION

RealFin Collective Investment Schemes (RF) Proprietary Limited ("RCIS") is registered and approved by the Financial Sector Conduct Authority (FSCA) as a manager of Collective Investment Schemes approved in terms of the Collective Investment Schemes Control Act. This document is for information purposes only and does not constitute or form part of any offer to issue or sell or any solicitation of any offer to suscein services act, and should be read in conjunction with the RCIS Fund Information Document which can be found on the RCIS website www.realfin.co.za. Opinions expressed in this document may be changed without notice at any time after publication. We therefore disclaim any liability for any loss, liability, damage (whether direct or consequential) or expense of any nature whatsoever which may be suffered as a result of or which may be attributable directly or indirectly to the use of or reliance upon the information.

DISCLOSURES

- Collective Investment Schemes are generally medium-to long-term investments. The RCIS Stable Equity Retail Hedge Fund should be considered an investment with a time horizon of
- Olonger than a year.

 The value of participatory interests (units) may go down as well as up.

 Past performance is not necessarily a guide to future performance.

 Where different classes of participatory interests apply to certain Portfolio's, they would be subject to different 3. 4. 5.

- charges.

 Collective investments are traded at ruling prices and can engage in borrowing and scrip lending.

 A schedule of fees and charges and maximum commissions, is available on request from RCIS.

 RCIS does not provide any guarantee in respect to the capital or the return of the portfolio.

 RCIS may suspend repurchases for a period, subject to regulatory approval, to await liquidity.

 RCIS may borrow up to 10% of the market value of the portfolio where insufficient liquidity exists in a portfolio, or where assets cannot be released to withdraw or cancel participatory interests.

 RCIS reserves the right to close the fund to new investors if we deem it necessary to limit further inflows in order for it to be managed in accordance with its mandate.
- 11.
- RCIS reserves the right to close the fund to new investors if we deem it necessary to limit further inflows in order for it to be managed in accordance with its mandate.

 Forward pricing is used.

 In terms of the Collective Investment Schemes Control Act, No.45 of 2002 (CISCA), RMB Custody and Trustee Services (A division of FirstRand Bank Limited) has been appointed by RCIS as the Trustee of RCIS stable Equity Retail Hedge Fund.

 The portfolio is valued each business day.

 Investment and Redemption Instructions will be processed according to: The transaction cut-off time as well as the Subscription and Redemption guidance stipulated within the General Information section of the Minimum Disclosure Document.

- well as the Subscription and Redemption guidance stipulated within the General Information section of the Minimum Disclosure Document.

 Any capital gain realised on the disposal of a participatory interest in a collective investment scheme is subject to Capital Gain Tax (CGT).

 A money market portfolio is not a bank deposit account. The price of a participatory interest is a marked-to-market value. The total return to the investor is made up of interest received and any gain or loss made on any particular instrument, in most cases the return will merely have an effect of increasing or decreasing the daily yield. In the case of abnormal losses it can have the effect of reducing the capital value of the portfolio. Excessive withdrawals from a money market portfolio may place the portfolio under liquidity pressure and in such circumstances a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed.

 Where foreign securities are included in a portfolio, this may impose potential constraints on liquidity and the repatriation of funds. The portfolio can be impacted by macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks and potential limitations on the availability of the market information. Fluctuations or movements in exchange rates may cause the value of underlying offshore investments to go up or down.
- 19
- go up or down.

 A Fund of Funds Portfolio only invests in other portfolio's of collective investment schemes which levies its own charges, which could result in a higher cost structure for these portfolios.

 RealFin Collective Investment Schemes (RF) Proprietary Limited has entered into a co-naming agreement with and delegated the investment management function to Abax Investments Proprietary Limited (FSP)
- 21 RCIS retains full legal responsibility for RCIS Stable Equity Retail Hedge Fund and performs Risk
- Application forms can be obtained via the RCIS website www.realfin.co.za and any additional information 22
- replication forms and be obtained with the ACS website www.fealthi.co.za and any additional information can be requested from RCIS at manco@realfin.co.za.

 Should you have any complaints, please send an email to complaints@realfin.co.za. Our Complaints Policy is available on our website: www.realfin.co.za.

 RCIS has a Conflict of interest policy, Protection of Personal Information Policy and Treating Clients Fairly
- Policy which is available on request

TRANSACTION CUT-OFF TIMES

In order for an Investment Instruction to be processed, your Investment form must to be sent before 12h00 on each business day ("Cut Off Date") for your Investment application to be processed on the current business day. Your funds need to be reflecting in our bank account before 12h00 ("Cut off") on the current business day and proof of payment sent to clientservices@realfin.co.za. Any funds received after the Cut Off shall be retained by the Manager in a separate account and shall be invested (together with any interest which has accrued thereon) on the next available business day.

In order for your participatory interests in the Portfolio to be redeemed at the relevant request date ("Redemption norder for your participatory interests in the Portiono to be redeemed at the relevant request date (*Redemption Date"), your Redemption instruction must be submitted to RCIS before 12h00 on the current business day (*Cut Off") for your investment to be transacted at the current day's price. All redemptions must be submitted in writing and will be executed following receipt and acceptance of such instruction. Please note in the case of daily traded Hedge Fund redemptions, settlement may take up to 5 business days.

Investors wishing to redeem units amounting to more than 5% of the total market value of the relevant portfolio must provide the manager with at least 7 business days' written notice of such redemption. If this notice is not received by the manager, the manager may treat such withdrawal as only having taken place on the 7th business day after such instruction is received. However, where the amount to be redeemed exceeds 10% of the total market value of the portfolio, the parties shall determine the actual date of withdrawal through mutual agreement

PERFORMANCE CALCULATION

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Performance has been calculated using NAV to NAV figures with actual portfolio ongoing fees taken into account. Income is reinvested at the reinvestment date. Different classes of participatory interests apply to these portfolio's and are subject to different fees and charges. Actual Investment performance will differ based on the initial advice fee, ongoing advice fee, investment date, the date of reinvestment of distributions and dividend withholding tax. Initial advice fees have not been taken into account. Cumulative performance figures are calculated using lump sum investment amounts. Income distributions, prior to the deduction of applicable taxes, are included in the performance calculation. Performance calculations are available on request from RCIS

PERFORMANCE FEES

Performance fees shall be calculated separately for each class at each Valuation Point. Performance fees are accrued and are payable at the end of the relevant Performance Fee Measurement Period. The calculation is based on whether the respective Class has achieved a return greater than the Fee Hurdle and where applicable, above the high watermark. A detailed description of how performance fees are calculated and applied for this portfolio is available on request from RCIS.

The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Calculations are based on actual data where possible and best estimates where actual data is not available

Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

HEDGE FUND RISK DISCLOSURE

The risks and characteristics within represent some of the more general risks and characteristics prevalent in hedge fund portfolios. The list below should not be seen as exhaustive. As more risks and characteristics are identified that were not initially mentioned, these will, as they become more prevalent, be included herein.

Investment strategies may be inherently risky - Hedge fund strategies may include leverage, short-selling and short-term investments. In addition, hedge fund portfolios often invest in unlisted instruments, low-grade debt, foreign currency and other exotic instruments. All of these expose investors to additional risk. However, not all hedge fund managers employ any or all of these strategies and it is recommended that investors consult their advisors in order to determine which strategies are being employed by the relevant manager and which consequent risks arise

Leverage usually means higher volatility - Hedge fund managers may use leverage. This means that the hedge fund manager borrows additional funds, or trades on margin, in order to amplify his investment decisions. This means that the volatility of the hedge fund portfolio can be many times that of the underlying investments. The degree to which leverage may be employed in any given hedge fund portfolio will be minted by the mandate the client has with the manager. The limits laid down by the mandate should be carefully reviewed in making an investment decision

Short-selling can lead to significant losses - Hedge fund managers may borrow securities in order to sell them short, in the hope that the price of the underlying instrument will fall. Where the price of the underlying instrument rises, the client can be exposed to significant losses, given that the manager is forced to buy securities (to deliver to the purchaser under the short sale) at high prices.

Unlisted instruments might be valued incorrectly - Hedge fund managers may invest in unlisted instruments

where a market value is not determined by willing buyers and sellers. The hedge fund manager may have to estimate the value of such instruments, and these estimates may be inaccurate, leading to an incorrect impression of the fund's value. Investors should ensure that objective valuations are performed for all instruments

in a portfolio and that the manager utilises the services of a competent administrator.

Fixed income instruments may be low-grade - Hedge fund managers may invest in low-grade bonds and other fixed interest investments. These investments are more likely to suffer from defaults on interest or capital. They are also more likely to have volatile valuations when the market changes its view on credit risk. The mandate should also limit the extent (i.e. lowest acceptable rating and maximum percentage exposure) to which low-grade debt can be acquired by the client. Investors should review the mandate to gain an appreciation of the maximum possible exposure applicable to the relevant mandate.

Exchange rates could turn against the fund - A hedge fund manager might invest in currencies other than the base currency. For example, a South African hedge fund manager might invest in UK or US shares. The portfolio is therefore exposed to the risk of the rand strengthening or the foreign currency weakening.

Other complex investments might be misunderstood - In addition to the above, hedge fund managers might invest in complex investments such as, but not limited to, futures, forwards, swaps, options and contracts for difference. Many of these will be derivatives, which could increase volatility. Many will be "over-the-counter", which could increase counterparty risk. Many exotic instruments may also be challenging for the manager to administer and account for properly. Investors should inquire into how these instruments are objectively and independently unload.

Independently valued.

The client may be caught in a liquidity squeeze - Given their often short-term nature, hedge fund managers need to be able to disinvest from or close certain positions quickly and efficiently. But market liquidity is not always stable, and if liquidity were to decrease suddenly, the hedge fund manager might be unable to disinvest from or close such positions rapidly or at a good price, which may lead to losses.

The prime broker or custodian may default - Hedge fund managers often have special relationships with so-called "prime" brokers. These are stockbrokers that provide the required leveraging and shorting facilities.

Prime brokers usually require collateral for these facilities, which collateral is typically provided using assets of the relevant client, and consequently such collateral might be at risk if the prime broker were to default in some way A similar situation could occur with the custodian of the client's funds.

Regulations could change - Legal, tax and regulatory changes could occur during the term of the investor's investment in a hedge fund portfolio that may adversely affect it. The effect of any future legal, tax and regulatory change or any future court decision on a hedge fund portfolio could be substantial and adverse. Past performance might be theoretical - Hedge fund portfolios are on occasion marketed using theoretical or paper track records. Past performance is seldom a reliable indicator of future performance. Theoretical past performance is

often an even less reliable indicator, and investors should place a lower significance on these.

The manager may be conflicted - The hedge fund manager might be managing other hedge fund portfolios or other traditional investment funds. The investor should ensure that sufficient controls are in place to manage any

conflicts of interest between the different funds.

Hedge fund structures are often complex - As mentioned above, hedge fund structures are not fully regulated and they are often housed in legal structures not originally meant for pooled hedge funds, for example partnerships and companies. Given the many risks listed above, investors need to ensure that any structure is robust enough

Manager accountability may be vague - Hedge fund portfolios are often managed by specific individuals and investors should ensure that sufficient controls are in place for the times when the manager is being covered for by colleagues. In addition, a hedge fund structure (for example, a fund of funds) and its managers or advisors may rely on the trading and/or investing expertise and experience of third-party managers or advisors, the identity of which may not be disclosed to investors. This constitutes an additional risk for investors, which they must take

Fees might be high - Hedge fund structures' fees may be significantly higher than the fees charged on traditional

investment hedge funds. Investments should be made only where the potential returns justify the higher fees.

Fees might be performance-based - Hedge fund manager's fees are usually performance-based. This means that the managers typically get a higher fee when their portfolios outperform specified performance targets, which might lead to riskier positions being taken. Investors need to ensure that performance fees allow for a fair sharing of both the good and the bad.

Transaction costs might be high - Given the often short-term nature of investment positions, hedge fund

portfolios are often traded more aggressively. This implies more stockbroking commission and charges being paid from the portfolio, which is ultimately for the client's account. Again, investments should be made only where the potential returns make up for the costs.

Transparency might be low - A hedge fund manager's performance is often the result of unique proprietary strategies or contrarian investment positions. For obvious reasons, managers will want to keep these confidential. Managers are therefore less likely to disclose trades to their investors, and holdings might be disclosed only in part or with a significant delay.

Dealing and reporting might be infrequent - A hedge fund manager's performance can often be disturbed by irregular cash flows into or out of the hedge fund structure. For this reason, hedge fund managers often limit the frequency of investments and withdrawals. Similarly, the manager may choose to report infrequently on performance and other statistics. Investors should ascertain, prior to investing, the nature and frequency of reporting.

Withdrawals might not be easy - As mentioned above, the frequency of withdrawals might be limited to monthly or quarterly dates. In addition, the manager may impose notice periods or lock-ins in order to ensure that they have the necessary time for their investment positions to deliver their desired returns