MINIMUM DISCLOSURE

RCIS DIVERSIFIED EQUITY RETAIL HEDGE FUND

31 MARCH 2024

GENERAL INFORMATION

Investment Manager	Steyn Capital Management Proprietary Limited
Management Company	RealFin Collective Investment Schemes (RF) Proprietary Limited ("RCIS")
Inception Date	01 November 2014
CIS Establishment Date	01 October 2016
Fund Class	Class C1
Fund AUM	R133.465 Million
NAV Price	22 043.1905 (CPU)
Fee Class Units	177 663.98
Fund Category	CIS Retail Hedge Fund
Structure	Registered SA CIS in Hedge Funds
ASISA Category	SA Portfolio Long Short Equity Hedge Funds Long Bias Equity Hedge Funds
Risk Profile	High
Benchmark	STFIND on a rolling 12 month basis
Minimum lump sum	R 100,000.00
Additional lump sum	R 20,000.00
Subscriptions	Monthly
Redemptions	1 calendar month notice
Portfolio Currency	ZAR
Portfolio Valuation	23h00 of the last day of each month
Transaction Cut-Off Time	12h00 on 2 nd last business day of the month
Initial Fee	None
Annual Management Fee	0.00% (ex VAT)
Annual Performance Fee	15.00% (ex VAT) of the total performance above the high watermark
Total Expense Ratio (TER)	1.22%
Transaction Cost (TC)	0.39%
Total Investment Charge (TIC)	1.61%
Income Distribution	First day of March of each year
Value Distributed	1 194.5400 cents (1 March 2024)
Administrator	Apex Fund Services Proprietary Limited
Prime Broker	Investec
Trustee	FirstRand Bank Limited (RMB Trustee Services Division)
Auditor	PricewaterhouseCoopers

LESS THAN 1 YR 1 - 3 YRS 3 + YRS 3 - 5 + YRS 5 + YRS F + YRS RISK = LOW RISK = L - M RISK = MED RISK = M - H RISK = HIGH High

- Generally these portfolios hold more equity exposure than any other risk profiled portfolio's and therefore tend to carry higher volatility.
- Expected potential long term returns could be higher than other risk profiles, in turn potential losses of capital could be higher.

INVESTMENT OBJECTIVE

RISK RATING

The Fund primary objective is achieving high absolute rates of return over the long term, while reducing the risk of capital impairment, relative to the stock market.

INVESTMENT STRATEGY AND MANDATE

The Fund is a value orientated long/short portfolio investing into South African listed equities with an average daily trading volume exceeding R 1 million at the time of initial investment. The portfolio follows a bottom-up stock selection approach.

The investment strategy is to maximise investor capital by buying securities with trading values materially lower than their intrinsic values, and by selling short securities with trading values materially higher than their intrinsic values.

The Manager may create leverage in the Portfolio by borrowing funds, using short positions or engaging in derivative transactions

INVESTMENT RESTRICTIONS AND LIMITS

- The portfolio is not permitted to invest in offshore investments.
- The Value At Risk approach will be used to calculate total exposure at a 99% confidence level and potential loss over the following month will not exceed 20% of the Portfolio's net asset value.

* TER, TC and TIC as at 31/12/2023

* Prices are made available daily on a T + 1 basis via Finswitch

CONTACT INFORMATIO	ON						
MANAGEMENT COMPANY	,	INVESTMENT MANA	GER	TRUSTEE			
Realfin Collective Investment Sci	hemes (RF) (Pty) Ltd	Steyn Capital Management Proprietary Limited FirstRand Bank Limited (RMB Trustee Services Division)			RMB Trustee Services Division)		
Registration Number	2013/170284/07	2013/170284/07 Registration Number		Physical Address	3 Merchant Place, Ground Floor, Cnr Fredman & Gwen Streets,		
	347 Main Road Physical Address 97 Jin de Jager D		Verdi House, D'Aria Estate, 97 Jip de Jager Drive,	r hysical Audress	Johannesburg, 2001		
Physical Address	Kenilworth, 7708	r nysical Address	Bellville, 7530	Telephone Number	+27 87 577 8730		
Telephone Number	lephone Number +27 21 701 3777		PO Box 5673, Tygervalley, 7530				
			+27 21 001 4682	Email Address	trusteeservices@rmb.co.za		
Email Address clientservices@realfin.		Email Address info@steyncapitalmanagement.com			addecconnees@mb.co.za		
Website	www.realfin.co.za	Website www.steyncapitalmanagement.com		Website	www.rmb.co.za		
Weballe		FSP Number	37550	11005110	www.imb.co.za		



RCIS DIVERSIFIED EQUITY RETAIL HEDGE FUND

31 MARCH 2024

INVESTMENT COMMENTARY

The Fund returned 0.11% (net) for the quarter, continuing to grow investor capital in a quarter where the JSE ALSI declined by 2.25%. Our long book detracted 2.31% from gross returns, while our short book contributed 2.51%.

The local equity market was muted in the first quarter. Concerns about Eskom have abated as loadshedding hours declined by 53% year-to-date, but have been replaced by election uncertainty. While our fundamental work on the energy situation gave us an edge into the likely trajectory of loadshedding, gaining an actionable investment edge into the election outcome remains elusive. We have scrutinized the many polling results and the results of the almost half a million votes cast by actual registered voters in various municipal by-elections since 2022. Ultimately, our work has convinced us there is little investment edge to be gleaned, mostly due to the recent establishment of the MK Party, which has rendered the historical voting numbers less useful. The 2024 national election could have far-reaching implications for the country and the local equity market, but falls squarely into the category of 'significant but unknowable' events. As a result, we have moved our portfolio positioning to scenario planning, and will pivot based on what market consensus is pricing. What does seem increasingly likely is that the ruling African National Congress will lose substantial support in the coming election. The question remains how much, what coalition permutations might emerge and what that might mean for national policies going forward.

Against this backdrop, with the potential for both significant positive and negative outcomes domestically, our positioning remains flexible and agile. Our current short book of 42.55% of capital is a reflection of the significant opportunity set we currently find on the short side, but serves also as a hedge against expected market volatility into and after the elections. Broadly speaking, local stocks are cheap, but election-specific worries have the potential to drive stock prices down even further. With political rhetoric likely to increase in the coming weeks, we believe a sizeable short book is prudent, but remain ready to reduce the size of the short book if opportunities present themselves. The dispersion between superior and inferior businesses continues to widen, and provides an excellent environment for investors with a hedge fund toolkit to generate alpha, with limited market risk.

On the long side there is an exceptional opportunity among 'SA Inc' businesses which are extraordinarily cheap, even when compared to broader Global EM (which is itself at an extraordinarily cheap level compared to developed market indices). Furthermore, our holdings are not only cheap, but are generating significant free cashflow, which is being judiciously returned to shareholders via buybacks and dividends. There is much negativity imputed into expectations for local equities, and even a modest reversal of this could result in significant upward moves in depressed local share prices, for which the upcoming election outcome is a potential catalyst. Our approach has been to continue to prudently invest capital into the best ideas generated by our fundamental bottom-up process, favoring high quality cash-generative businesses.

Contributors:

The biggest contributors to quarterly performance was our Private Education long, which continues to benefit from strong demand and operating leverage as its schools mature and fill up, and our long position in AngloGold Ashanti, as the Rand Gold price rallied 10% in the quarter and has continued to make new all-time highs post quarter-end. Another notable contributor included our event-driven arbitrage position in the Fortress capital restructure, which successfully concluded in the quarter following the implementation of the shareholder-driven proposal to collapse its historical A/B share class structure. By shorting out the large listed stake in NEPI, we were able to lever our exposure to the deeply undervalued and high-quality SA property portfolio, while actively working with shareholders and the board to catalyze a value unlock. Pleasingly, this event-driven position was highly profitable, and took on limited market risk. Other contributors included a long position in a Ports and Terminals business, which continues to report strong earnings.

Detractors:

The biggest detractors to returns this quarter were our long positions in our high-conviction Gaming longs, Tsogo Sun and Sun International. These businesses together control 27 of the 38 operational casino licenses in South Africa, are the cheapest Casino operators globally, and are generating significant cash at current operating levels. Both traded down on sentiment in the quarter, despite Sun International reporting robust earnings (EBITDA grew 10% in 2023). Through our proprietary algorithm, we are able to track the operating performance of the casino businesses on a weekly basis, which provides us with a high degree of conviction in our investment edge on these companies. These remain core holdings with significant upside potential.

Positioning:

At quarter-end, we had 114.78% of capital in 42 long positions, and 42.55% of capital in 30 short positions, for a gross exposure of 157.34% and a net exposure of 72.23%. On a beta-adjusted basis, the portfolio net exposure is 27%. The portfolio is well positioned to protect investor capital and generate returns under a variety of outcomes, both locally and globally, and we remain very excited about the portfolio and its prospects.



RCIS DIVERSIFIED EQUITY RETAIL HEDGE FUND

31 MARCH 2024

MONTHLY RETURNS SINCE INCEPTION (NET OF FEES)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	YTD	ВМ
2024	1.90%	-0.99%	-0.78%										0.11%	2.04%
2023	-0.96%	-0.32%	2.43%	-0.79%	-2.05%	1.63%	0.90%	1.98%	-0.17%	-1.85%	3.08%	0.39%	4.19%	8.03%
2022	1.05%	1.02%	3.67%	0.83%	0.21%	-2.40%	1.90%	2.88%	2.06%	0.59%	2.59%	0.83%	16.18%	5.19%
2021	2.79%	4.58%	5.55%	2.25%	4.37%	1.93%	1.94%	3.84%	2.36%	8.49%	-1.54%	3.40%	47.68%	3.81%
2020	-1.07%	-9.90%	-17.61%	-0.62%	-6.39%	16.98%	-2.15%	4.45%	1.85%	3.22%	11.23%	6.79%	1.99%	5.39%
2019	0.68%	4.87%	3.45%	1.24%	-2.28%	-0.80%	2.82%	-1.64%	4.39%	-1.35%	-0.47%	4.32%	15.94%	7.29%
2018	-0.99%	-5.23%	-2.48%	3.16%	-1.70%	2.80%	-3.00%	1.52%	0.17%	-2.44%	2.97%	-0.16%	-5.63%	7.31%
2017	0.74%	-1.60%	1.40%	2.82%	2.63%	-0.94%	1.21%	-0.01%	-0.13%	4.22%	1.46%	-8.87%	2.34%	7.48%
2016	-1.89%	1.60%	1.37%	-3.59%	6.12%	-2.06%	-3.26%	2.20%	0.33%	-4.90%	-3.07%	-2.18%	-9.44%	7.42%
2015	2.95%	3.70%	7.69%	1.54%	1.36%	0.39%	6.37%	0.68%	3.92%	2.48%	2.92%	2.41%	38.69%	5.90%
2014											0.35%	4.05%	4.41%	1.03%

Returns prior to the CIS establishment (October 2016) have been shaded in grey, and refer to the unregulated environment.

RETURN ANALYSIS	FUND	BENCHMARK
1 Month Return	-0.78%	0.63%
3 Month Return	0.11%	2.04%
12 Month Return	3.16%	8.32%
Since Inception (Annualised)	11.38%	6.53%
Since Inception (Cumulative)	175.94%	81.37%
Highest Annual Return (Rolling 12 Month Return)	80.74%	8.32%
Lowest Annual Return (Rolling 12 Month Return)	-26.70%	3.77%

ASSET ALLOCATION*	%			
SA Cash & Cash Collateral	28.52%			
SA Equity (Long)	114.78%			
SA Equity (Short)	-42.55%			
Net exposure as a percentage of net asset value at month end.				
COUNTERPARTY EXPOSURE	%			
Investec Bank Limited	28.52%			
Firstrand Bank Limited	0.00%			

* Annualised Return - The average rate earned by the investment over a year in the period measured.

ADDITIONAL RISK DISCLOSURES - AS AT QUARTER ENDED 31 MARCH 2024

As required in terms of Section 27 of Board Notice 52. Any questions pertaining to the technical nature of the disclosures may be directed to clientservices@realfin.co.za

RISK METRICS	
Leverage:	The providers of leverage are the fund's prime broker(s).
VAR (limit 20%):	10.16%
Max VAR for quarter:	12.40%
Assets encumbered as collateral:	6%
Re-hypothecated assets:	Re-hypothecation of the fund's assets is prohibited.
Changes in liquidity:	The fund's redemption period remained unchanged.
Stress testing:	Stress testing was conducted to assess the fund's sensitivity to stressed market conditions.

DEFINITIONS & METHODOLOGIES

Collateral - Collateral is the placement of an asset with a counterparty in order to secure an obligation.

Counterparty exposure - Counterparty (credit) exposure represents the potential loss the Fund would experience in the event a counterparty defaults on its obligations.

Leverage - Leverage is a strategy used to increase the Fund's exposure beyond the capital employed.

Re-hypothecated assets - Re-hypothecation is the re-use of collateral by the prime broker.

Stress Testing - To assess the Fund's sensitivity to various market conditions, stress scenarios are created by simulating the impact of historic financial crises, increasing investor repurchase levels and decreasing liquidity of the fund's underlying assets.

VAR - Value at risk (VAR) is a statistical measure of a fund's financial risk over a specific period. VAR is calculated using historical data to determine the maximum potential loss over a month, 99% of the time.



IMPORTANT INFORMATION

RealFin Collective Investment Schemes (RF) Proprietary Limited ("RCIS") is registered and approved by the Financial Sector Conduct Authority (FSCA) as a manager of Collective Investment Schemes approved in terms of the Collective Investment Schemes Control Act. This document is for information purposes only and does not constitute or form part of any offer to issue or sell or any solicitation of any offer to subscribe for or purchase any particular investments. The information contained in the MDD does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act, and should be read in conjunction with the RCIS Fund Information Document which can be found on the RCIS website www.realfin.co.za. Opinions expressed in this document may be changed without notice at any time after publication. We therefore disclaim any liability for any loss, liability, damage (whether direct or consequential) or expense of any nature whatsoever which may be suffered as a result of or which may be attributable directly or indirectly to the use of or reliance upon the information.

DISCLOSURES

- Collective Investment Schemes are generally medium-to long-term investments. The RCIS Diversified Equity Retail Hedge Fund should be considered an investment with a time horizon 2 of longer than a year. The value of participatory interests (units) may go down as well as up. Past performance is not necessarily a guide to future performance. Where different classes of participatory interests apply to certain Portfolio's, they would be subject to different
- 3. 4. 5.
- charges
- 6.

- charges. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions, is available on request from RCIS. RCIS does not provide any guarantee in respect to the capital or the return of the portfolio. RCIS may suspend repurchases for a period, subject to regulatory approval, to await liquidity. RCIS may borrow up to 10% of the market value of the portfolio where insufficient liquidity exists in a port-folio, or where assets cannot be released to withdraw or cancel participatory interests. RCIS reserves the right to close the fund to new investors if we deem it necessary to limit further inflows in actors for it to be momenous di a carentaneo with its mandato. 8. 9. 10.
- 11.
- 12 13
- 15
- 16
- folio, or where assets cannot be released to withdraw or cancel participatory interests. RCIS reserves the right to close the fund to new investors if we deem it necessary to limit further inflows in order for it to be managed in accordance with its mandate. Forward pricing is used. In terms of the Collective Investment Schemes Control Act, No.45 of 2002 (CISCA), RMB Custody and Trustee Services (A division of FirtsRand Bank Limited) has been appointed by RCIS as the Trustee of **RCIS Diversified Equity Retail Hedge Fund.** The portfolio is valued at **23H00 on the last day of each month.** Investment and Redemption Instructions will be processed according to: The transaction cut-off time as well as the Subscription and Redemption guidance stipulated within the General Information section of the Minimum Disclosure Document. An morey market portfolio is not a bank deposit account. The price of a participatory interest is a marked-to-market value. The total return to the investor is made up of interest received and any gain or loss made on any particular instrument, in most cases the return will merely have an effect of increasing or decreasing the daily yield. In the case of ahormal losses it can have the effect of reducing the capital value of the portfolio. Excessive withdrawals from a money market portfolio under liquidity and the repatriation of funds. The portfolio can be impacted by macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks and potential limitations on the availability of the market information. Where foreign securities are included in a portfolio, this may impose potential constraints on liquidity and the repatriation of funds. The portfolio can be impacted by macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks and potential limitations on the availability of the market information. Fluctuations or movements in exchange rates may cause the value of duderlying offshore investments to go up or dwm. 17.
- 18
- 19
- Fluctuations or movements in exchange rates may cause the value or underlying onshore investments to go up or down. A Fund of Funds Portfolio only invests in other portfolio's of collective investment schemes which levies its own charges, which could result in a higher cost structure for these portfolios. RealFin Collective Investment Schemes (RF) Proprietary Limited has entered into a co-naming agreement with and delegated the investment management function to Steyn Capital Management Proprietary Limited (FSP 37550) 20.
- Limited (FSP 37550) RCIS retains full legal responsibility for RCIS Diversified Equity Retail Hedge Fund and performs Risk Management oversight. Application forms can be obtained via the RCIS website www.realfin.co.za and any additional information can be requested from RCIS at manco@realfin.co.za The RCIS complaints policy is available on the RCIS website www.realfin.co.za RCIS has a Conflict of interest policy. Protection of Personal Information Policy and Treating Clients Fairly Policy which is available on grouped: 21.
- 22
- 23. 24.
- Policy which is available on request 25 Annual report is available upon request

HEDGE FUND RISK DISCLOSURE

The risks and characteristics within represent some of the more general risks and characteristics prevalent in hedge fund portfolios. The list below should not be seen as exhaustive. As more risks and characteristics are identified that were not initially mentioned, these will, as they become more prevalent, be included herein.

Investment strategies may be inherently risky - Hedge fund strategies may include leverage, short-selling and short-term investments. In addition, hedge fund portfolios often invest in unlisted instruments, low-grade debt, foreign currency and other exotic instruments. All of these expose investors to additional risk. However, not all hedge fund managers employ any or all of these strategies and it is recommended that investors consult their advisors in order to determine which strategies are being employed by the relevant manager and which the strategies and its advisors in order to determine which strategies are being employed by the relevant manager and which the strategies and its advisors in order to determine which strategies are being employed by the relevant manager and which the strategies and its advisors in order to determine which strategies are being employed by the relevant manager and which the strategies and its advisors in order to determine which strategies are being employed by the relevant manager and which the strategies and its advisors in order to determine which strategies are being employed by the relevant manager and which the strategies and its advisors in order to determine which strategies are being employed by the relevant manager and which the strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the relevant manager and which strategies are being employed by the consequent risks arise.

Leverage usually means higher volatility - Hedge fund managers may use leverage. This means that the hedge fund manager borrows additional funds, or trades on margin, in order to amplify his investment decisions. This means that the volatility of the hedge fund portfolio can be many times that of the underlying investments. The degree to which leverage may be employed in any given hedge fund portfolio will be limited by the mandate the client has with the manager. The limits laid down by the mandate should be carefully reviewed in making an investment decision.

Short-selling can lead to significant losses - Hedge fund managers may borrow securities in order to sell them short, in the hope that the price of the underlying instrument will fall. Where the price of the underlying instrument rises, the client can be exposed to significant losses, given that the manager is forced to buy securities (to deliver

rises, the client can be exposed to significant losses, given that the manager is forced to buy securities (to deliver to the purchaser under the short sale) at high prices.
Unlisted instruments might be valued incorrectly - Hedge fund managers may invest in unlisted instruments where a market value is not determined by willing buyers and sellers. The hedge fund manager may have to estimate the value of such instruments, and these estimates may be inaccurate, leading to an incorrect impression of the fund's value. Investors should ensure that objective valuations are performed for all instruments in a portfolio and that the manager utilises the services of a competent administrator.
Fixed income instruments may be low-grade - Hedge fund managers may invest in low-grade bonds and other fived interest investments. The are more likely to suffer from defaults on interest or canital.

other fixed interest investments. These investments are more likely to suffer from defaults on interest or capital. They are also more likely to have volatile valuations when the market changes its view on credit risk. The mandate should also limit the extent (i.e. lowest acceptable rating and maximum percentage exposure) to which low-grade debt can be acquired by the client. Investors should review the mandate to gain an appreciation of the maximum possible exposure applicable to the relevant mandate. Exchange rates could turn against the fund - A hedge fund manager might invest in currencies other than the

base currency. For example, a South African hedge fund manager might invest in UK or US shares. The portfolio is therefore exposed to the risk of the rand strengthening or the foreign currency weakening. Other complex investments might be misunderstood - In addition to the above, hedge fund managers might

invest in complex instruments such as, but not limited to, futures, forwards, swaps, options and contracts for difference. Many of these will be derivatives, which could increase volatility. Many will be "over-the-counter", which could increase counterparty risk. Many exotic instruments may also be challenging for the manager to administer and account for properly. Investors should inquire into how these instruments are objectively and independently valued.

The client may be caught in a liquidity squeeze - Given their often short-term nature, hedge fund managers need to be able to disinvest from or close certain positions quickly and efficiently. But market liquidity is not always stable, and if liquidity were to decrease suddenly, the hedge fund manager might be unable to disinvest from or close such positions rapidly or at a good price, which may lead to losses. **The prime broker or custodian may default** - Hedge fund managers often have special relationships with so-called "prime" brokers. These are stockbrokers that provide the required leveraging and shorting facilities. Prime brokers usually require collateral for these facilities, which collateral is typically provided using assets of the eleveration and comparements using the electron facilities.

relevant client, and consequently such collateral might be at risk if the prime broker were to default in some way. A similar situation could occur with the custodian of the client's funds

TRANSACTION CUT-OFF TIMES

In order for a monthly Investment Instruction to be processed, your Investment form must to be sent before 12h00 on the 2nd last business day of the month ("Cut Off Date") for your Investment application to be processed on the 1st business day of the following month. Your funds need to be reflecting in our bank account before 12h00 ("Cut off") on the 1st business day of the preceding month and proof of payment sent to clientservices@realfin.co.za. Any funds received after the Cut Off shall be retained by the Manager in the retained by a separate account and shall be invested (together with any interest which has accrued thereon) on the next available Investment Date

In order for your participatory interests in the Portfolio to be redeemed at the relevant request date ("Redemption Date"), your Redemption instruction must be submitted to RCIS before 12h00 on the 2nd last business day of the month for processing at the **end of the following calender month** (For Hedge Funds which have a 1 Calender month's notice period) such date being the Redemption Date.

Hedge fund redemptions are processed at the end of each month. All redemptions must be submitted in writing and will be executed following receipt and acceptance of such instruction. Please note in the case of Monthly traded Hedge Fund redemptions, settlement may take up to **15 business days**.

PERFORMANCE CALCULATION

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Performance has been calculated using NAV to NAV figures with actual portfolio ongoing fees taken into account. Income is reinvested at the reinvestment date. Different classes of participatory interests apply to these portfolio's and are subject to different fees and charges. Actual Investment performance will differ based on the initial advice fee, ongoing advice fee, investment date, the date of reinvestment of distributions and dividend withholding tax. Initial advice fees have not been taken into account. Cumulative performance figures are calculated using lump sum investment amounts. Income distributions, prior to the deduction of applicable taxes, are included in the performance calculation. Performance calculations are available on request from RCIS

PERFORMANCE FEES

Performance fees shall be calculated separately for each class at each Valuation Point. Performance fees are accrued and are payable at the end of the relevant Performance Fee Measurement Period. The calculation is based on whether the respective Class has achieved a return greater than the Fee Hurdle and where applicable, above the high watermark. A detailed description of how performance fees are calculated and applied for this portfolio is available on request from RCIS.

TFR

The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Calculations are based on actual data where possible and best estimates where actual data is not available

тс

Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Regulations could change - Legal, tax and regulatory changes could occur during the term of the investor's

investment in a hedge fund portfolic that may adversely affect it. The effect of any future legal, tax and regulatory change or any future court decision on a hedge fund portfolic could be substantial and adverse. Past performance might be theoretical - Hedge fund portfolics are on occasion marketed using theoretical or paper track records. Past performance is seldom a reliable indicator of future performance. Theoretical past performance is

often an even less reliable indicator, and investors should place a lower significance on these. The manager may be conflicted - The hedge fund manager might be managing other hedge fund portfolios or other traditional investment funds. The investor should ensure that sufficient controls are in place to manage any

conflicts of interest between the different funds. Hedge fund structures are often complex - As mentioned above, hedge fund structures are not fully regulated and they are often housed in legal structures not originally meant for pooled hedge funds, for example partnerships and companies. Given the many risks listed above, investors need to ensure that any structure is robust enough to contain any unlimited losses.

Manager accountability may be vague - Hedge fund portfolios are often managed by specific individuals and investors should ensure that sufficient controls are in place for the times when the manager is being covered for by colleagues. In addition, a hedge fund structure (for example, a fund of funds) and its managers or advisors may rely on the trading and/or investing expertise and experience of third-party managers or advisors, the identity of which may not be disclosed to investors. This constitutes an additional risk for investors, which they must take into account

Fees might be high - Hedge fund structures' fees may be significantly higher than the fees charged on traditional revestment hedge funds. Investments should be made only where the potential returns justify the higher fees. Fees might be performance-based - Hedge fund manager's fees are usually performance-based. This means that the managers typically get a higher fee when their portfolios outperform specified performance

means that the managers typically get a higher tee when their portions outperform specified performance targets, which might lead to riskier positions being taken. Investors need to ensure that performance fees allow for a fair sharing of both the good and the bad. **Transaction costs might be high** - Given the often short-term nature of investment positions, hedge fund portfolios are often traded more aggressively. This implies more stockbroking commission and charges being paid from the portfolio, which is ultimately for the client's account. Again, investments should be made only where the potential returns make up for the costs.

Transparency might be low - A hedge fund manager's performance is often the result of unique proprietary strategies or contrarian investment positions. For obvious reasons, managers will want to keep these confidential. Managers are therefore less likely to disclose trades to their investors, and holdings might be disclosed only in part or with a significant delay.

Dealing and reporting might be infrequent - A hedge fund manager's performance can often be disturbed by irregular cash flows into or out of the hedge fund structure. For this reason, hedge fund managers often limit the frequency of investments and withdrawals. Similarly, the manager may choose to report infrequently on performance and other statistics. Investors should ascertain, prior to investing, the nature and frequency of reporting. Withdrawals might not be easy - As mentioned above, the frequency of withdrawals might be limited to monthly or quarterly dates. In addition, the manager may impose notice periods or lock-ins in order to ensure that they have the necessary time for their investment positions to deliver their desired returns